

DRESS AND CONDUCT

A student is expected to be neat and clean in appearance and to dress in a manner appropriate to the occasion. At Sunday Chapel, Sunday dinner, and at evening dances, acceptable dress includes a conservative suit and a plain-colored shirt. For classes, meals, athletic events, and such school meetings, it is not appropriate to wear parts of athletic uniform, work clothes, and dungarees. A tie should be worn at lunch, a coat and a tie at the evening meal. If a boy has a date at an afternoon event, he should wear a tie and a coat or a good dress sweater.

A boy who is improperly dressed for an appointment may be asked to go back to his room and change.

The wearing of varsity letters or insignia of other schools or organizations is not permitted.

Gum-chewing is forbidden at school appointments.

Courtesy toward masters, staff, and fellow students is expected of all. Students should be alert to offer friendly assistance to visitors and guests.

Smoking on campus is a privilege reserved for senior students only. They may smoke in the Senior Lounge according to regulations posted on the bulletin board there. Seniors may smoke in Greenfield.

Other students may smoke only when they

2

are off campus with their own parents or guardian.

No student should smoke at the Northfield Hotel or on buses used for school activities.

Students going on week-ends or overnights are to refrain from smoking until they are away from the campus.

Boys are not permitted to have firearms, fireworks and hunting knives.

Card-playing is allowed only in the Social Hall, the Senior Lounge, and dormitory living rooms. There should be no card playing on Sunday.

No gambling of any sort is allowed.

Drinking or possessing alcoholic beverages, including beer, is forbidden and is punishable by dismissal.

USE OF CARS

Students may drive cars on campus when accompanied by parents or some other responsible person. Off campus, a student should ride as a passenger with a fellow student only if accompanied by a responsible adult.

Day students should use cars only for transportation to and from school.

Boarding students should not accept rides from day students either on or off campus.

No regular boarding student is allowed to maintain a car on campus or anywhere between the campus and his home.

No bicycling is allowed on paved walks or cinder paths.

OFF-CAMPUS PERMISSIONS

No student is allowed to leave campus without obtaining permission from the Permissions Office. The following are the exceptions to this general rule:

- 1. The Permissions Office closes Saturday noon for the weekend. On Saturday afternoon from 3:00 to 6:00 o'clock, and on Sunday, immediately after the noon meal to 5:00 o'clock, a master is available in Social Hall to grant off-campus permissions to students whose guardian, parents, or adult friends arrive unexpectedly.
- 2. A boy may go off campus with a faculty member if they are to be together while away from school.
- 3. Seniors may go walking—but not bicycling or hitchhiking—on Sunday afternoons provided that they do not go to any towns or villages or near the Northfield School for Girls.
 - 4. Seniors may go to the Logs Wednesday and Sunday afternoons.
 - 5. Students may walk via the cemetery road to the Bridgehead during afternoon free time.

Permission to go riding off campus with adult friends or with the parents of another student is subject to restriction from the Permissions Office and from parents or guardian.

Each permission is valid only for the destination specified.

Off-campus permission (even when a boy

4

is with his parents) does not include the campus of the Northfield School for Girls or vicinity unless specifically granted.

Permission should not be requested to go off campus with too recent alumni and young acquaintances.

Unused permissions must be reported at once to the Permissions Office.

If a student is unavoidably detained in returning to school, he must inform the Headmaster immediately by telephone or telegram.

GREENFIELD PERMISSIONS

Students in good standing are allowed to go to Greenfield on a limited number of Wednesday and Saturday afternoons, and are to return by 6:15. On Saturdays, seniors may occasionally receive permission to return by 9:00 p.m.

The proper dress for Greenfield includes a regular shirt, tie, and coat.

OVERNIGHT AND WEEKEND PERMISSIONS .

At the discretion of the Permissions Office, each student may take one weekend permission a year and one overnight permission each term.

A student on the Honor Roll may take one weekend and one overnight permission or two overnight permissions during the marking period in which he is on the Honor Roll. This permission is granted regardless of previous permissions and may not be carried over to a succeeding period. If the student fails to make the Honor Roll again in the same year, he is not entitled to another weekend.

An overnight permission extends from after a student's last appointment on Saturday until the beginning of study hour on Sunday night.

A weekend extends from after a student's last appointment on Friday morning until the beginning of study hour on Sunday night.

Weekend permissions for new students are granted only after the first warnings are issued in the fall.

Students are to go directly to, and return directly from, the destination indicated on their permission slips. Those who remain in Greenfield or other nearby towns until their permissions terminate are misusing their privilege.

The permission slip is to be given to the housemaster when the student returns from his overnight or weekend.

A student may spend a weekend or an overnight with a friend or a relative provided that he has a written invitation from his host and permission from his parents.

Permission should not be requested to stay at a hotel, a Y.M.C.A., or other such overnight stopping places.

6

Hitchhiking is not permitted without the consent of the student's parents.

Whenever possible, juniors and seniors should plan to use their weekend permission before the spring term. Those in doubtful academic standing at that time may have their requests refused.

PERMISSIONS FOR NORTHFIELD CAMPUS

Students are to use buses provided by the school for all evening entertainments at the Northfield School for Girls. A charge of ten cents for the round trip is made. All students must report to their housemasters upon their return, unless otherwise instructed.

Girls at Northfield cannot accept telephone calls from Mount Hermon students without special permission.

DORMITORIES

Study hour is to be used for class preparation and not for such activities as visiting, taking showers, or doing work connected with extra-curricular matters.

Except for floor officers and boys on an early working crew, students must receive permission from the housemaster to have late lights or to rise before the first morning bell.

Lights-out on Saturday is at the same time as on other week nights; however, when the entertainment is late, lights shall be out twenty minutes after it ends.

Dormitories are not the proper place for wrestling, ball-playing, and such pastimes. The Physical Education Department has designated places for these activities.

The most convenient time for a student to receive a telephone call is the half-hour before evening study hour. Except in cases of emergency, calls are not to made or received by students during study hour. Whenever possible, long-distance calls should be made from one of the pay-stations on campus.

Requests for changing rooms are to be made to the Director of Admissions.

ROOMS: INSPECTION AND FURNISHINGS

Rooms will be inspected by the floor-masters at 7:40 a.m. on weekdays and 10:00 on Sundays; students should be in their rooms then. An inspection is also made by the Buildings Department between 2:00 and 6:00 in the afternoon.

Rooms are to be kept clean and orderly. Beds are to be made neatly, and the sheets are to be changed once a week. School blankets must be covered by a spread.

Students may supplement school furniture with their own furnishings. A room should be decorated in good taste and should create an atmosphere conducive to study.

If the condition of a room is found unsatisfactory at any time, a penalty may be given to the occupants.

Nails, screws, tacks, and adhesive material must not be used on walls, woodwork, or furniture. Stickers or pictures must not be pasted on school mirrors.

Luggage, trunks, boxes, and all athletic equipment should be kept in the basement.

Students must use frosted bulbs. Clear bulbs will be forfeited. Each occupant of a room is allowed a maximum of seventy-five watts; a charge will be made for extra wattage. Electricity is to be used for lighting purposes only. Cooking in the rooms is not permitted. Students are not to use twisted or spliced cord; they are not to tamper with the electrical fittings, fixtures, or fire alarms. All wiring must conform to the regulations of the National Board of Fire Underwriters.

Occupants of a room are held responsible for loss and damage of school property therein. Any damage should be reported immediately to the housemaster and the work supervisor of the hall. If a boy, on making a dormitory change, finds any breakage or damage in his new room, he should report it at once; otherwise he will be responsible for charges when the regular furniture inspection is made. Students must not move furniture from one room to another.

RADIOS, RECORD PLAYERS, AND MUSICAL INSTRUMENTS

The use of radios and record players is a privilege granted as follows:

1. In Crossley and Hayden Halls, to

rooms in which the occupants are not failing eight or more hours.

- 2. In Overtoun Hall to rooms in which each occupant has an average of 70 or above, and in which there is not a total of four or more failed hours.
- 3. In the Cottages, to the floor officer or his roommate, provided that their academic record is satisfactory and to others who meet high academic requirements set by their housemaster.

The privilege will be withdrawn from any room whose occupants abuse it by playing the radio at forbidden times, with excessive volume, or in such ways as to cause inconvenience to others in the hall.

Radios, victrolas, and musical instruments may be played during the following hours:

Monday through Saturday, from rising bell to 8:00 a.m., except while a master is in the room for morning inspection.

Monday through Friday, from noon to five minutes before study hour.

Saturday from 1:00 p.m. to lights-out.

Sunday from 9:00 a.m. to five minutes before study hour.

Aerials shall be confined to the room in which the radio is located.

Electric razors should be used at times other than those specified above for radios.

GUESTS

Guests of students are always welcome on campus but entertaining them should not interfere with school appointments.

10

The arrival of visitors during study hour should be reported to the housemaster immediately.

No invitation should be extended to guests (including alumni) to stay overnight in the dormitory without permission from the housemaster.

The school does not desire that students be visited by unchaperoned girls.

No unchaperoned girls are to visit student rooms.

Students may not escort girls to the Saturday-evening entertainments unless properly chaperoned.

Ladies' rest rooms are located in Social Hall, the vestry of the Chapel, the basement of Crossley, on the first floor of Recitation Hall, and in Beveridge Hall.

WORK HOUR

All work assignments are made by the Director of Work.

No student is to change from one type of job to another unless he has signed permission from the Director of Work.

Each student is expected to work his full time each work day unless excused by his work supervisor.

All students are expected to work on school holidays unless excused by the Director of Work or the head of their work department.

Students must not make appointments to

see teachers or others during regular work time.

When a boy is to be absent from work for an overnight, a weekend, an athletic game or other purpose, he must provide a substitute. To do so, he obtains a substitute slip from the Permissions Office. This slip is signed by the supervisor and also by the substitute, who is then liable to any penalty involved if he fails to report for work. A boy who cannot find a substitute must do his work himself; however the Director of Work or the supervisor will help to find a substitute when other school activities are the cause of the conflict.

Students are to make up back time within a week.

Time must be made up when hospitalization in Dwight's Home for sickness is less than twenty-four hours. A student does not make up lost work-time when he has been in Dwight's for a full day or more.

A work supervisor may refuse time credit for work poorly done or for unsatisfactory conduct.

Work marks are based not only on the quality of the work but on general conduct as well.

PHYSICAL EDUCATION DEPARTMENT

The school medical and physical examination must be taken at least once a year. A boy may not participate in any athletic activity unless he has been passed by the

12

School Physician or Head of the Department of Physical Education.

Students with unsatisfactory grades may jeopardize their participation in athletics as well as in other extracurricular activities until their work is brought up to an acceptable level.

All boys under sixteen must participate in the Junior League athletic activities. Boys sixteen and over may participate in organized athletics sports or take gym work two hours per week. New students must participate in an organized sport in the fall season. In order to change or drop a sport a boy must have the permission of the Head of the Department of Physical Education.

A boy may participate in only one seasonal sport activity.

Before a boy may be classified as a Senior he must pass his swimming test of two laps of the Mount Hermon swimming pool. These tests are given in the fall. All non-swimmers will be put in a beginners' class during the fall sport season.

Gymnasium-floor dress requirements are shorts, shirt, and tennis or gymnasium shoes.

Tennis may be played Sunday afternoons. Required dress on Sundays is long white trousers or white shorts, white shirts or white T shirts.

Proper tennis shoes have smooth crepe soles. Shoes with welts or indentations are not permitted.

Swimming is permitted only in the gym pool and not in nearby ponds or rivers.

Sun bathers must wear shorts and sun baths are to be taken only in such places as are designated by the Head of the Department of Physical Education.

Games of any sort are not to be played on the lawns; nor should there be any walking on the lawns.

There is to be no snow-balling on walks or near buildings.

INFIRMARY

The Infirmary, Dwight's Home, is at the south end of the campus. Only bed patients are treated here.

Patients ill in bed are allowed no visitors without special permission from the nurse in charge.

No patient is to leave the Infirmary unless duly discharged by the doctor or the nurse in charge.

CLINIC

The Clinic is in Cottage I.

Hours: Daily—7:45 a.m. to 7:45 p.m. (except during meal time); Sunday—8:30 a.m. to 7:45 p.m. (except during meal time).

Doctor's Hours (at the clinic only): Daily—1:30 p.m. to 5:00 p.m.; Sunday—11:30 a.m. to 12:30 p.m.

Always report first to the Clinic for all sicknesses or accidents. When the Clinic is not open, report to your housemaster.

14

Illness is the only recognized excuse for missing a regular appointment of classroom, work hour, or athletics. Such excuse will be granted only when the student comes directly to the clinic at the time of illness. If he is unable to walk there, he should at once communicate with his housemaster. Visits to the clinic for *minor ailments* must not be made at such times as to conflict with other appointments.

No charge is made for the ordinary drugs

No charge is made for the ordinary drugs and supplies dispensed in the office. However, a special charge will be made for the use of vaccines, sera, certain special drugs and preparations, and certain diagnostic tests.

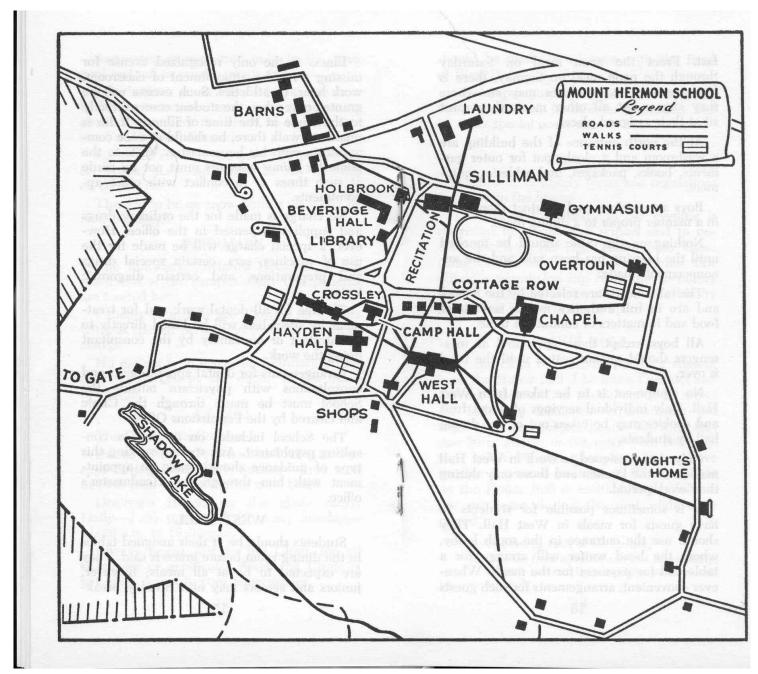
The fee for all dental work and for treatment by specialists will be billed directly to the student or his family by the consultant doing the work.

Arrangements for dental appointments and consultations with physicians outside the School must be made through the Clinic and cleared by the Permissions Office.

The School includes on its staff a consulting psychiatrist. Any student seeking this type of guidance should make an appointment with him through the Headmaster's office.

WEST HALL

Students should be at their assigned tables in the dining room before grace is said. They are expected to be at all meals; however, juniors and seniors may miss Sunday break-



fast. From the noon meal on Saturday through the noon meal on Sunday, there is free seating; i.e., students may sit where they choose. At all other meals they must sit at their assigned places.

At the north entrance of the building are a washroom and a cloakroom for outer garments, books, packages, and athletic equipment.

Boys are to dress and conduct themselves in a manner proper to a dining room.

Nothing on the table should be touched until the blessing has been said and the announcements made.

The table heads are selected by the School and are in full authority in the serving of food and in matters of conduct at table.

All boys except those appointed as messengers should remain seated until the meal is over.

No equipment is to be taken from West Hall. Only individual servings of uncut fruit and cookies may be taken out of the dining hall by students.

Only those assigned to work in West Hall may enter the kitchen and those only during their work period.

It is sometimes possible for students to have guests for meals in West Hall. They should use the entrance in the south lobby, where the head waiter will arrange for a table and for payment for the meals. Whenever convenient, arrangements for such guests

18

should be made in advance with the head of West Hall.

Off-campus guests may not be entertained on party nights, at athletic banquets, and on other special occasions.

LIBRARY

A schedule of library hours and regulations is posted in the library.

The use of the library in the evening is restricted to juniors and seniors and to underclassmen on the High Honor Roll. Those using the library in the evening must first obtain a permission slip from the dormitory master, and they are to study in the library for the full period that it is open.

HONOR ROLL

At the close of a report period a student is on the Honor Roll if he has a Conduct and a Work grade of C or above, and if he meets the following scholastic requirements: not more than one subject below 80, with that one 70 or above; or not more than two subjects below 80, with those two 75 or above to give a general average of 80. A student on the Honor Roll is entitled to the following privileges during the next eight-week period.

- a. One cut in each of his courses;
- b. One cut from weekday services or assembly, but not one cut from weekday services and assembly.

- 1. A student may not cut a class without previously notifying the instructor, who in turn will report the cut on the absence slip.
- 2. For week-end and overnight privileges—see section on Off-Campus Permissions.
- 3. No student should count himself on the Honor Roll until the official list has been posted.
- 4. Notes.
 - a. A student on the Honor Roll cannot expect to take cuts and then be allowed to take a week-end which will involve further cuts.
 - b. Cuts may not be saved from one report period to another.
 - c. No cuts are to be taken at the time of an announced test, book report, or any specific individual assignment.
 - d. No cuts are to be taken in classes meeting the first day after a vacation period.
 - e. No cuts are to be taken during the week preceding final examinations.
 - f. Before cutting a science-laboratory period, the student should receive permission from the instructor.

HERMON SONGS

SONG OF HERMON

- A song of Alma Mater we will sing, kind friends, to you,
- And give to dear New England all the praise and honor due;
- For on the terraced banks of old Connecticut so grand,
- Lies Hermon's campus, broad and green, the fairest in the land.

Chorus

- Loyal sons of Hermon may we ever be;
- Living not alone for a time but for eternity.
- To Alma Mater's standard may we keep our hearts a-tune,
- Hurrah! Hurrah for Hermon! All hail to the Maroon!
- The dear Maroon it proudly floats o'er Hermon's wooded hill;
- The echoes loud of students' shouts the verdant valleys fill;
- No spot on earth by half so green, to memory half so dear,
- As where, beneath Monadnock's gaze, stands Hermon bold and clear.
- Her motto, "Learn as if your life on earth would endless be;
- Yet live as though tomorrow ushered in eternity."
- And as thro' life, with toil and strife, our journey we pursue,
- May we be guided in the right by Hermon's teachings true.

LEO PHILIPS, '95

LIGHTS ON HERMON'S HILL

When the evening shades are falling O'er the mountains gray,

When the thrush's silver calling Sweetly melts away,

When you dare not break the silence That the valley fills,

Then there shine athwart the shadows Lights from Hermon's Hill.

When the moon in golden splendor Liquid light pours down,

Bathing in a radiance tender River, field, and town;

When the stars draw back before her, Silent, pale, and still,

Then there mingle with her glory Lights from Hermon's Hill.

When the skies their floods are pouring, And the night is black;

When the angry winds are roaring Till the stars shrink back;

When the black clouds gloom like monsters, Formless things of ill,

Peaceful shine across the tumult Lights on Hermon's Hill.

Still in days that lie before us, When the stars are bright;

Still when storm clouds gather o'er us, Darkening the night,

Shall the light of Hermon's friendships All our mem'ries fill

22

Still shall gleam across the valley Lights on Hermon's Hill.

W. E. AIKEN

HERMON MARCHING SONG

Come all ye Hermon fellows, and sing a lusty song! A jolly chorus, fellows, 'twill help us swing along! No matter what the weather be, so long as comrades all are we,

Then raise the call of Hermon, and make it loud and strong!

Chorus

Al-a-rah! Al-a-rah! Rah! Rah!
Al-a-rah! Al-a-rah! Rah! Rah!
Yo-yah! Yo-yah! Hermon! Hermon! Hermon!
Yo-yah! Yo-yah! Hermon men are we!

We love the bonnie hill-top, the meadows full of bloom,

We love the winding river, the good old dining room;

We love our cousins at the Sem.;—We love at least some one of them—

Then hail, all hail to Hermon, and cheer for the Maroon!

No matter what the task be, or what the stunt to do, We'll tackle ev'ry job, lads, and see the thing clean thro';

Then be it study, work, or play, we'll do each in the Hermon way,

To self and school forever to aye be leal and true.

JOHN E. DANIELS, '90

WHEN FRESHMEN FIRST

- When Freshmen first we came to Gill, Fol de rol, de rol rol rol,
- Of picking rocks we had our fill, Fol de rol, de rol rol rol.

Chorus

- D. L., D. L., D. L. M., Fol de rol, de rol rol,
- D. L., D. L., D. L. M., Fol de rol, de rol rol.
- In Soph'more year we left the rocks, Fol de rol, de rol rol rol,
- And went to the laundry washing socks, Fol de rol, de rol rol rol.
- In Junior year we left the sheets, Fol de rol, de rol rol rol,
- And went to the kitchen pickling beets, Fol de rol, de rol rol rol.
- In Senior year we left the cooks, Fol de rol, de rol rol rol,
- And went to the office keeping books, Fol de rol, de rol rol rol.
- The saddest tale we have to tell, Fol de rol, de rol rol rol,
- Is when we bid this hill farewell, Fol de rol, de rol rol rol.

A HERMON HYMN

Tune "Austria"

- Standing high upon her hilltop, o'er her valley broad and fair,
- Is our Alma Mater glorious, her foundations laid in pray'r.
- Sainted men with faith triumphant have up-built her walls in love;
- Lo! she stands with God's own blessing shed upon her from above.
- Like that Mount in sacred story trod by Jesus' holy feet,
- May this Mount shine with His glory and men here their Saviour meet.
- Grant here soul-inspiring vision of life-service full and high;
- Fill each heart with Thine own knowledge, train each ear to Wisdom's cry.
- When we here have learned our lessons send us forth to do Thy will;
- Toiling far in life's broad duties may Thy strength Thy children fill.
- And when Thou dost judge us ready for that Wisdom learned above,
- Call Thy pupils, Blessed Teacher, in the fullness of Thy love.

FRANK L. DULEY, '93

HERMON CHEERS

ALA-RAH

(Repeat three times, faster each time.)

ALA-RAH! ALA-RAH! RAH! RAH! RAH! YO-YAH! YO-YAH! HERMON! HERMON!

SPELL IT OUT FOR THE TEAM

H-E-R-M-O-N RAH! RAH! RAH! H-E-R-M-O-N TEAM! TEAM! TEAM!

SHORT TEAM CHEER

RAH! RAH! ·
H-E-R-M-O-N
TEAM! TEAM!

LOCOMOTIVE

H—E—R—M—O—N H—E—R—M—O—N H—E—R—M—O—N Yea . . . HERMON!

SKYROCKET

WHISTLE BOOM!—AH!—HERMON!

MAROON AND WHITE
Ma . . . ROON! And . . . WHITE!
FIGHT! FIGHT! FIGHT!

26

TEAM CHEER

T-E-A-M, Yea . . . TEAM! T-E-A-M, Yea . . . TEAM! T-E-A-M, Yea . . . TEAM! FIGHT TEAM FIGHT!

GIVE 'ER THE GUN

Her . . . MON! Her . . . MON!
GIVE 'ER THE GUN!

THREE RAHS HERMON

RAH! RAH! RAH! HERMON!

INDEX

CONTRACTOR TALKED		
	PA	CE
Absences		1
Aerials	•	10
Attendance at appointments		1
Back time		12
Bridgeheed managing		3
Bridgehead permission		
Card-playing		
Cars		3
		-
Cheers	20-	14
Hours		14
Cuts		-
Cumulation		19
Honor Roll		
Notification		20
Restrictions		20
Damage to property		9
Dental appointments		15
Dismissal of classes		1
Doctor's hours		$\overline{14}$
Dormitory regulations	7	7-8
Dress		2
Dwight's Home		14
Electric equipment		9
Électric razors		10
Excuse, medical		15
Firearms		3
Gambling		3
Greenfield permissions		5
Guests	10-	
During study hour		11
waring study nour		41

PAGE
Girls
In dormitories
Meals 18-19
Times for visiting 10-11
Gym dress
Gum-chewing 2
Honor Roll
Privileges 19-20
Requirements 20
Infirmary
Junior League 18
Ladies' rest rooms 11
Late return from weekend 5
Latenesses
Library 19
Lights-out
Liquor
Map Middle pages
Medical consultations 15
Medicine-charges 15
Northfield School
Permissions
Telephone calls
Off-campus permissions
Overnight permissions 5
Physical examination
Physical examination
Room changes 8
Room furnishings
Room inspections 8
Senior Lounge 2-3
Sickness
Smoking
Snow-balling
Social Hall

]	PA	GE
Songs																2	1-	25
Sports ineligibili	ity	٠.								Ů,								13
Sports insignia Sports, seasonal																		2
Sports, seasonal					D.	ą.												13
Study hour																, i		8
Sun-bathing		J.	ļ.														91	14
Swimming																		14
Swimming test												Ü			7		9	13
Tableheads								2	te		G.	19					a	18
Tennis shoes																		
Tennis wear, Su																		
Telephone calls			2			-01		0	o				7	1	100		L	8
Trunk storage .	ù	'n	ġ,		3	w	ì			1	8			ŀ				9
Varsity letters .		• •	•	•		•	•	•	•	•	•		nis					2
Visitors at infirm	 nar	v	•	•	•	•	•	•		•		•	•		•	i		14
Walking privileg																		
Weekend permi	ssi	n.	ς.	•		•	*	•	•	• •		•	•	•	•			5-6
West Hall	DOI	,,,,	J	•	•	•	•		•	•	•	•	•	•	•	1	5	.19
Attendance at	m		ıle						i			•	•	1		ī	5	18
Behavior																		
Cloakroom																		
Equipment																		
Free seating .				•	•	•		•	•	•	•			•	•	i	5	18
Guests' meals		•		•		٠.	•			•				*		1	2	10
Vitchen		• •		•	•		٠	•		•				•		-	υ,	18
Kitchen					•	٠.	,		•	•			•	•			•	18
Tableheads .	: :	1		٠	•	•		•	•	•		•	•			•	•	18
Washroom	•	•		٠	٠	٠.	•	•	٠	•	•		٠	٠		-	1	10
Work		•				•	•		•	Ġ	•	•	31			1	1	11
Changing job	S .	•		ř			•	•	•	•		•	•	•	•	•	i	11
Holidays Marks				٠	•		1		•	•	•			•	•	•	i	10
Marks		•		٠	•	• •	•	•	•	•				•			•	10
Substitutes	• •															•	•	12